

# South East Aerospace

## Introduction

This case study of South East Aerospace is based on a March 2020 survey of SonicWall SMA customers by TechValidate, a 3rd-party research service.

“SonicWall SMA has enhanced and augmented our employees ability to work remotely. The ability for users to securely access internal resources from a remote location is of great benefit to our company.”

“My SonicWall SMA is meeting or exceeding my performance and security expectations.”

## Challenges

The business challenges that led the profiled company to evaluate and ultimately select SonicWall SMA:

- Evaluated or switched from the following brand of secure remote access solutions before selecting SonicWall SMA:
  - Watchguard
- Deployed SonicWall SMA because they faced challenges with identity-based [user/device] secure access.

## Use Case

The key features and functionalities of SonicWall SMA that the surveyed company uses:

- Agrees that SonicWall SMA provides the best security value.
- Important features when selecting SonicWall SMA:
  - Client/Clientless and Tunnel/Web SSL VPN
  - Device VPN and Always-ON VPN
  - Role-Based Access Control
  - Central Management Service (CMS) and Pooled Licensing for SonicWall SMA

## Results

The surveyed company achieved the following results with SonicWall SMA:

- Is extremely satisfied with their experience with SonicWall Secure Mobile Access (SMA).
- Improved productivity by I cannot quantify this, but it certainly has improved. with secure access deployment since deploying SonicWall SMA.
- Realized the following operational benefits after deploying their SonicWall SMA:
  - Improved the efficiency of managing a globally distributed secure access infrastructure
  - Simplified access control and gained single-pane-of-glass visibility
  - Improved end-user productivity
  - Improved protection of critical information

“Users needing remote access are configured and controlled through the management interface. Users have the option of connecting through the secure web-based interface on the SonicWall SMA, or they can connect using the NetExtender application to establish a VPN connection to our network. Permanent remote employees have benefited tremendously by being able to access company resources and establishing a truly remote office.”

### Company Profile

Company:  
**South East Aerospace**

Company Size:  
**Medium Enterprise**

Industry:  
**Aerospace & Defense**

### About SonicWall

SonicWall delivers Boundless Cybersecurity for the hyper-distributed era in a work reality where everyone is remote, mobile and unsecure. SonicWall safeguards organizations mobilizing for their new business normal with seamless protection that stops the most evasive cyberattacks across boundless exposure points and increasingly remote, mobile and cloud-enabled workforces. By knowing the unknown, providing real-time visibility and enabling breakthrough economics, SonicWall closes the cybersecurity business gap for enterprises, governments and SMBs worldwide. For more information, visit [www.sonicwall.com](http://www.sonicwall.com) or follow us on Twitter, LinkedIn, Facebook and Instagram.

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