

"The new SonicWave access points blew me away."

DOMINIC VALOIS SECURITY SPECIALIST SPENCOMP SOLUTIONS



#### **CUSTOMER PROFILE**

**Company** Spencomp Solutions

**Industry** Managed Service Provider

**Country** United States

Website www.spencomp.com



# SERVICE PROVIDER DELIVERS HIGH-PERFORMANCE SECURITY

Spencomp Solutions extends security services for wired and wireless networks

# Business need

"One of our customers' biggest challenges is ransomware, which is often sent around the Internet using encryption," says Dominic Valois, Security Specialist. At the same time, the Montreal-based company sought to deliver protection without diminishing performance.

### Solution

The company has added SonicWall NSA Series next-generation firewalls and SonicWave wireless access points to their offering portfolio.

#### Results

"SonicWave access points blew me away," says Valois. "They are very high quality, the feature set is very rich, and they deliver on speed as well. With Wave 2 support and 2.5 Gb ports, we can provide larger business sites and campuses with better streaming and bandwidth for hundreds of wireless devices. The NSA with SonicWall Capture service give our customers a whole lot more security and performance. And it's easier to use and easy to switch between monitoring, configuration and reporting interfaces, which speeds configuration. It's a win-win for both us and our customers."

#### Benefits

- Broader offering for more clients
- Greater performance and security
- · Ease of management

## Solutions at a glance

- SonicWall NSA Series
- SonicWall SonicWave Series
- SonicWall Capture Service

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