

SONICWALL SMA CASE STUDY

SBE Global

Introduction

This case study of SBE Global is based on an April 2020 survey of SonicWall SMA customers by TechValidate, a 3rd-party research service.

"We use SonicWall SMA to allow our workforce to securely access the enterprise LAN from home or anywhere in the world, which is especially needed in these troubled times due to COVID-19," says Gregory Dumont, Chief Information Security Officer. "SonicWall was very responsive to our request for adding 100 users and also provided a 10-day Spike license for free which we made full use of."

Challenges

The business challenges that led the profiled company to evaluate and ultimately select SonicWall SMA:

 Need to provide flexible secure access for employees working from home during COVID-19

*Deployed SonicWall SMA because they faced challenges with identity-based [user/device] secure access.

Use Case

"SonicWall SMA is a secure, flexible and easy-to-use solution to help connect and secure remote workforces and work-from-home employees," says Dumont. He finds that SonicWall SMA includes the end-to-end security features that his enterprise needs.

Important features when selecting SonicWall SMA include:

- Client/Clientless and Tunnel/Web SSL VPN
- Multifactor Authentication (MFA)
- Advanced Endpoint Control
- Flexible Spike Licenses

Results

"My SonicWall SMA is meeting or exceeding my performance and security expectations," says Dumont. He is very satisfied with his experience with SonicWall Secure Mobile Access (SMA).

SBE realized the following operational benefits after deploying their SonicWall

- Improved the efficiency of managing a globally distributed secure access infrastructure
- Simplified access control and gained single-pane-of-glass visibility
- Rapidly secured connections with an expanded at-home workforce

Company Profile

Company: SBE Global

Company Size: Medium Enterprise

Industry: **Electronics**

About SonicWall

SonicWall delivers Boundless Cybersecurity for the hyper-distributed era in a work reality where everyone is remote, mobile and unsecure. SonicWall safeguards organizations mobilizing for their new business normal with seamless protection that stops the most evasive cyberattacks across boundless exposure points and increasingly remote, mobile and cloud-enabled workforces. By knowing the unknown, providing realtime visibility and enabling breakthrough economics, SonicWall closes the cybersecurity business gap for enterprises, governments and SMBs worldwide. For more information, visit www.sonicwall.com or follow us on Twitter, LinkedIn, Facebook and Instagram.

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Source: Gregory Dumont, Chief Information Security Officer, SBE

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