

"In the original bids, SonicWall cost almost \$100,000 less than another vendor."

CHRIS PIKE
COMPUTER TECHNICIAN



CUSTOMER PROFILE

Company Rochester School Department

Industry Education
Country United States

Employees 3,000

Website www.rochesterschools.com



ROCHESTER SCHOOL DEPARTMENT SECURES BYOD WITH SONICWALL

School district enables flexible, cloud-based collaboration while lowering costs

Business need

Rochester School Department sought a way to easily and costeffectively secure a "bring your own device" (BYOD) initiative to facilitate flexible, cloud-based collaboration while lowering IT equipment costs.

Solution

The school district deployed a SonicWall wireless network security solution combining SonicWall NSA Series next-generation firewalls with SonicPoint access points, as well as SonicWall Content Filtering Service, across 11 locations.

Results

The district reduced equipment costs by extending the range of their wireless solution using SonicPoint wireless access points. "There is no more digital divide, says Chris Pike, computer technician. "Instead of three students sharing one device, they can bring in their own." Plus, Content Filtering protects students from dangerous and inappropriate website content.

Benefits

- BYOD lowered IT costs while enhancing academic experience
- Saved \$100,000 over comparable solution bid
- Ease of use sped implementation 4 months ahead of schedule
- Reduced costs of additional equipment and training
- Protects students from dangerous websites

Solutions at a glance

- SonicWall NSA Series
- SonicWall SonicPoint Series
- SonicWall Content Filtering Service

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