

MANUFACTURER SECURES MULTI- PLATFORM MOBILITY WITH SONICWALL

Hobart Brothers saves \$15K annually on secure mobile access with SonicWall SMA

Business need

This leading manufacturer of premium welding filler metals needed to optimize secure remote access to mission-critical applications for employees across North America, Europe and Asia. "We wanted to tie all of this together into one-stop shopping for remote access," says Gaston Brown III, system administrator at Hobart Brothers.

Solution

"We evaluated Cisco, Juniper, Barracuda and Websense before selecting SonicWall. The rationale to go with SonicWall was based on features, performance and price," says Brown. The company deployed a SonicWall Secure Mobile Access (SMA) appliance, as well as NSA Series and TZ Series next-generation firewalls.

Results

With SonicWall, the company was able to support a wide range of mobile platforms, while reducing support costs and enhancing productivity. "With SonicWall, we're saving up to \$15,000 a year by enabling our remote users to work from anywhere with minimal support," says Brown. "We've become more successful as a business because SonicWall delivered us performance, features and capabilities."

Benefits

- Powerful remote access from more mobile platforms
- Significantly reduced support costs
- Empowered sales force with flexible secure mobility

Solutions at a glance

- [SonicWall SMA Series](#)
- [SonicWall NSA Series](#)
- [SonicWall TZ Series](#)



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**GASTON BROWN III, SYSTEM ADMINISTRATOR
HOBART BROTHERS**

HOBART BROTHERS

CUSTOMER PROFILE

Company	Hobart Brothers
Industry	Manufacturing
Country	United States
Employees	600
Website	www.hobartbrothers.com