





"SonicWall Solutions are cost-effective. We have a hassle-free environment in terms of security in our company."

<mark>Alexander Prokhorovich</mark> Engineer

International Armored Group

# **CUSTOMER PROFILE**

Company International Armored Group FZE

Industry Vehicle Manufacturing

Country UAE Employees 300

Website www.interarmored.com



# International Armored Group Enjoys Lower TCO and Hassle-Free Security with SonicWall

SonicWall has been securing IAG's networks and assets for 20 years now, and we don't plan to stop anytime soon.

## **Business Need**

International Armored Group (IAG) is a premier armored vehicle manufacturer operating in multiple countries across the Middle East, Europe and North America. With an emphasis on quality, IAG has over 30 years of experience in designing, engineering, prototyping and manufacturing armored commercial and tactical vehicles, armored components, and ballistic glass and framing systems. IAG has grown substantially in recent years and is now one of the most technologically advanced armored vehicle manufacturers in the world. With over 300 employees and locations all around the globe, reliable, secure internet is the backbone of IAG. The renowned manufacturer needs cybersecurity it can trust to protect its data, confidential assets, employees and customers while remaining cost-effective and efficient.

## Solution

IAG had previously been using a competitor solution to meet its cybersecurity needs, but 20 years ago it made the switch to SonicWall and hasn't looked back. The armored vehicle giants are currently using SonicWall NSa 3700s, SonicPoint ACi and SonicWave 641s to protect its vital assets and networks and cites a hassle-free environment in terms of security at the company. IAG has been using the SonicWall hardware in tandem with features like Content Filtering Services (CFS), Gateway Antivirus (GAV) and SonicWall Capture Advanced Threat Protection (ATP) with patented Real-Time Deep Memory Inspection (RTDMI<sup>TM</sup>).

## Results

With SonicWall solutions, IAG has been able to achieve its business security needs until now without breaking the bank, citing a lower TCO with SonicWall compared to other vendors. Capture ATP has made managing its security easy for its admin team. In fact, IAG Engineer Alexander Prokhorovich says he feels "stuck" with SonicWall, but in a good way. Stuck because of the consistency level of the solutions for meeting security needs and market trends. Stuck because of the user-friendly interfaces and being able to deploy new solutions within a few minutes. Overall, IAG has experienced superior solutions and support with SonicWall.

## **Benefits**

- Cost-efficient
- Easy and tidy management
- Rapid support
- Top-notch security

# Solutions at a glance

- SonicWall NSa Series
- SonicPoint ACi
- SonicWave 641
- Capture ATP with RTDMI™

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