



## InfoStream Enjoys Greater Security, Visibility and Service with SonicWall

IT service company is safeguarded by industry-leading threat protection and real-time scanning of encrypted traffic.

### Business Need

InfoStream, Inc., provides a variety of business and computer consulting services to those expanding their networks or growing their businesses, including concierge client service and IT security auditing. While the company had previously used Watchguard, Sophos and Meraki solutions, it was looking to upgrade. There were several things InfoStream was looking for in a new solution, including affordability and the ability to deploy a uniform solution across clients. Preferably, the vendor would be one that most third-party vendors had support articles for. But most of all, InfoStream was seeking a best-of-breed solution that offered the added security of HTTPs filtering.

### Solution

Based on the criteria given, InfoStream chose a SonicWall solution consisting of TZ Series and NSa Series next-generation firewalls (NGFW).

### Results

Since deploying the SonicWall NGFWs, InfoStream can now decrypt, scan and reencrypt traffic in real time. With a majority of firewall traffic encrypted (and thus invisible to traditional firewalls), the fact that InfoStream can see the 90% of traffic that others miss has become a major selling point. This added layer of protection has allowed InfoStream to be far more efficient than other firms that may simply deploy a firewall that does the bare minimum out of the box.

But superior customer service — including support throughout the purchasing process as well as when a problem arises — also set SonicWall apart. “What we care about most, with any vendor, is not just how great their product is or how much value it provides, but how they stand behind it,” InfoStream CEO Alan Crowetz said. “SonicWall support and customer care is nothing short of amazing. We rarely need to call, but when we do, we can count on incredible help. It gives us confidence in selling and supporting any of the products.”

### Benefits

- HTTPs filtering
- Lower TCO
- Best-of-breed protection
- Excellent support and customer service

### Solutions at a glance

- SonicWall TZ Series
- SonicWall NSa Series



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**Alan D. Crowetz, MBA. MCSE**  
CEO, InfoStream, Inc.

### CUSTOMER PROFILE

Company	InfoStream, Inc.
Industry	IT
Country	U.S.
Employees	6
Website	www.infostream.cc