



Harsha Automotive Amplifies Cybersecurity, Simplifies Remote Branch Connectivity with SonicWall

Prominent automobile dealership in South India beats back growing wave of cyberattacks with SonicWall NGFWs' Capture Advanced Threat Protection

Business need

Harsha Toyota, one of the oldest automobile dealerships in South India, has grown to include several centers across the area. Unfortunately, due to its prominence in South India's automobile industry, the company had begun to attract the attention of a growing number of cybercriminals. Amid a recent wave of attacks on automobile dealerships, Harsha Toyota decided to strengthen its cybersecurity posture — but at the same time, the company also wanted to improve remote connectivity between its branch offices and data center.

Harsha Toyota also recognized the need for robust wireless connectivity to enhance the overall center experience for the dealership's guests. But when the company tried to add wireless security solutions to the aging cybersecurity infrastructure it had in place, it encountered many performance challenges. In addition, the solution also failed to protect against today's advanced persistent threats. To make matters even worse, Harsha Toyota was not impressed with the support offered by its former vendor.

Solution

Citing SonicWall's better performance, lower TCO for threat protection and better post-sales technical support, Harsha Toyota switched to SonicWall in 2017. A detailed proof-of-concept determined that SonicWall's next-generation firewalls (NGFW) delivered the desired performance and security levels while handling the necessary traffic load. As a result, Harsha Toyota chose to deploy at their head office SonicWall NSa 2600 appliances, SonicWave 400 Series wireless access points and a mix of TZ Series and SOHO devices at the branch offices.

Results

Since deploying its new SonicWall solution, Harsha Toyota has been pleased with the issue-free connectivity between headquarters and the branch offices, as well as the enhanced performance and stability offered for its business-critical applications. The company has also been pleased with the advanced threat protection provided by SonicWall Capture ATP. And with the company's faster and more secure wireless connectivity, visitors' satisfaction with the center experience has been enhanced overall.

Benefits

- High-performance protection against advanced threats
- Very stable and fast wireless access
- Secure and fast inter-branch connectivity

Solutions at a glance

- NSa Series NGFW
- TZ Series NGFW
- SOHO Series
- SonicWave wireless access points



"We have multiple branches, and remote connectivity is very critical to our operation. SonicWall firewalls are the best when it comes to remote connectivity."

Vamshi Krishna

Manager – Electronic Data Processing,
Harsha Toyota

Customer Profile

Company	Harsha Automotive Pvt Ltd.
Industry	Automobile
Country	India
Employees	1,000+
Website	www.harshatoyota.com

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