SONICWALL®

Fortune 500 Computer Services Company

Introduction

This case study of a Fortune 500 computer services company is based on a May 2019 survey of SonicWall Network Security customers by TechValidate, a 3rd-party research service. The profiled company asked to have their name blinded to protect their confidentiality.

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"We bundle SonicWall appliances as part of our ClearPath solution. We count on the firewall features to secure access to our management LAN. Our SonicWall TZ series firewall is meeting or exceeding my performance and security expectations." – Senior IT Architect, Fortune 500 Computer Services Company

Challenges

Business challenges that led this Fortune 500 company to evaluate and ultimately select SonicWall Network Security included:

- Enforcing a uniform advanced security platform across distributed sites
- Lowering total cost of ownership
- Consolidating security and networking features in a single solution

Security challenges that the company needed to address included:

- Malware
- Side-channel attacks
- Non-standard port attacks

The company had also evaluated Cisco solutions before selecting a SonicWall solution.

Use Case

Key features and functionalities of SonicWall Network Security were important for this Fortune 500 company in selecting their TZ included:

- Real-time Deep Memory Inspection (RTDMI)
- Deep packet inspection of encrypted traffic (DPI SSL)
- Zero-Touch Deployment

Results

The surveyed company is very satisfied with their TZ Series firewall. They find that their SonicWall TZ solution:

- Provides the best security value
- Are easy to deploy and manage
- Have the networking features they need
- Beat the competition in security effectiveness

Operational benefits the company received following the deployment of their SonicWall included:

- Improved data protection of critical information
- Ability to meet regulatory compliance standards
- Lower total cost of ownership

Company Profile

The company featured in this case study asked to have its name publicly blinded because publicly endorsing vendors is against their policies.

TechValidate stands behind the authenticity of this data.

Company Size:
Fortune 500

Industry:
Computer Services

About SonicWall

SonicWall delivers Boundless Cybersecurity for the hyper-distributed era in a work reality where everyone is remote, mobile and unsecure. SonicWall safeguards organizations mobilizing for their new business normal with seamless protection that stops the most evasive cyberattacks across boundless exposure points and increasingly remote, mobile and cloud-enabled workforces. By knowing the unknown, providing real-time visibility and enabling breakthrough economics, SonicWall closes the cybersecurity business gap for enterprises, governments and SMBs worldwide. For more information, visit www.sonicwall.com or follow us on Twitter, LinkedIn, Facebook and Instagram.

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