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ALAN DAINES,
DIRECTOR OF SECURITY ENGINEERING
AND OPERATIONS
DELL



CUSTOMER PROFILE

Company Dell

Industry Technology
Country United States
Employees 107,000

Website www.dell.com



DELL MOBILIZES GLOBAL WORKFORCE WITH SONICWALL

Stable, scalable mobile access from SonicWall lets employees be productive safely from anywhere

Business need

To support a flexible workforce and enable employees to be productive from virtually anywhere, Dell needed a reliable and scalable remote access solution.

Solution

Dell deployed the SonicWall Secure Mobile Access (SMA) solution globally for the majority of its 100,000 employees. "It's been developed to meet our manageability and scalability needs as a large enterprise. Very few other VPN vendors could meet these needs," says Alan Daines, Director of Security Engineering and Operations.

Results

"The employee feedback has been very positive. SonicWall provides consistent, reliable connectivity to internal resources that our employees need to be productive anywhere," says Daines. "And that supports Dell's larger vision of a connected and flexible workforce."

Benefits

- Reliable, secure remote access to internal resources
- Supports global growth with scalable VPN
- Employees can be productive from virtually anywhere

Solutions at a glance

• SonicWall Secure Mobile Access Series

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