



"We have always employed SonicWall solutions and enjoy a good, long-standing, successful cooperation with the company. Alongside high reliability and an easily-manageable level of administration, we are also very happy with the value-for-money SonicWall offers."

#### Claus Bürbaumer

Head of IT, Blue Tomato (Österreich)

## **Customer Profile**

Company Blue Tomato

Industry Retail and online sales

(Snowboard, Freeski, Surf,

Skateboard and Streetstyle)

Country Austria

Staff 500

Website blue-tomato.com

SonicWall Partner ARP arp.com



# **Europe-Wide Security – for Network, Stores and Offices**

Blue Tomato is one of Europe's leading retailers for snowboard, freeski, surf, skateboard and streetstyle. The company is headquartered in Schladming and Graz, and has a portfolio of 55 stores throughout Austria, Germany, Switzerland, the Netherlands and Finland, as well as an online-shop.

For years, Blue Tomato and SonicWall have enjoyed a long and close business relationship. Alongside the use of SonicWall technology in all of Blue Tomato's stores, and reliable IT-protection for the company's two HQs and its corporate network, the current project also had to ensure a refresh of the security solutions in numerous stores throughout Europe, including the provision of safe public WLAN. Furthermore, a secure connection to central office was required for staff working from their home offices.

## **Business** need

In the current project, existing solutions were partially renewed to ensure the secure connection of the sites to the HQs in the future. In addition to the ongoing protection of the two HQs in Schladming and Graz, the stores distributed throughout Europe were to be connected to the headquarters via a reliable VPN. For this, the company needed maximum protection against known and unknown threats, for both the company network and the public WLAN in the retail stores.

#### Solution

The SonicWall TZ Series (with Secure Upgrade Plus Advanced) has been deployed, coupled with SonicWall TZ High Availability appliances and SonicWall NSa series firewalls, to create high-availability clusters with excellent security and stability. SonicWall Network Security Manager was utilized as a firewall management system for easy and centralized management from a single source, while the SonicWall Netextender Client provides a stable SSL VPN connection from home offices to the central office.

#### Results

Thanks to integrated architecture, the hardware and software was installed and launched quickly across all stores. The solution requires little administrative effort or maintenance. Further upgrades will follow step by step.

### **Benefits**

- Europe-wide IT-Security
- Low maintenance no downtime
- Fast implementation due to simple configuration
- Very high reliability
- Secure connection of all stores and home office employees
- Secure in-shop WLAN for customers

## Solutions at a glance

- SonicWall TZ Series + Secure Upgrade Plus Advanced
- SonicWall TZ Series HA Appliance (for maximum reliability)
- SonicWall Network Security Manager
- SonicWall SSL VPN Client (Netextender)
- SonicWall NSa Series

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CaseStudy-BlueTomato-US-COG-5496