

SONICWALL SMA CASE STUDY

Bashas' Inc.

Introduction

This case study of Bashas' is based on a survey of SonicWall Secure Mobile Access (SMA) solution customers by TechValidate, a third-party research service. Bashas' is a family-owned grocery chain, originally founded in 1932. With more than 100 stores in Arizona, it is one of the state's largest employers. Its distribution center includes over 16 acres of under-roof space, as well as a full mechanic shop.

"SonicWall SMA let us easily support our work-from-home employees."

Lou Labenskyj, Chief Security Officer

Challenges

The CSO reports that identity-based secure access was the challenge the most influenced the company's decision to evaluate secure mobile access solutions.

The enterprise retailer had tried Cisco and Barracuda before ultimately selecting SonicWall SMA.

"SMA provided the best security value," says Labenskyj.

Other features that were important for the company in selecting SonicWall SMA included:

- Client/Clientless and Tunnel/Web SSL VPN
- Device VPN and Always-ON VPN
- Multifactor Authentication (MFA)
- Role-Based Access Control

Use Case

We use SonicWall SMA to provide secure access to our vendors and employees," says Labenskyj.

SMA's granular access control policy engine, context aware device authorization, application level VPN and advanced authentication with single sign-on allows Bashas' to safely embrace BYOD and mobility.

"Its ease of setup and use is paramount," Labenskyj adds.

As a unified secure access gateway, SMA enables Bashas' to provide anytime, anywhere and any-device access to mission-critical business resources.

Results

"SMA is easy to use and provides the right security with the WAF option," states Labenskyj.

The CSO reports that SMA is meeting or exceeding expectations for Bashas'. Since deploying SMA, the company has seen productivity improve by over 70%.

Labenskyj cites the following SMA benefits in helping achieve this success:

- Improved the efficiency of managing a globally distributed secure access infrastructure
- Simplified access control and gained single-pane-of-glass visibility
- Improved end-user productivity
- Lowered total cost of ownership (TCO)

Company Profile

Company: Bashas' Inc.

Company Size: Large Enterprise

Industry: Retail

About SonicWall SMA

SonicWall delivers Boundless Cybersecurity for the hyper-distributed era and a work reality where everyone is remote, mobile and unsecure. By knowing the unknown, providing real-time visibility and enabling breakthrough economics, SonicWall closes the cybersecurity business gap for enterprises, governments and SMBs worldwide. For more information, visit www.sonicwall.com.

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