

WEBEL TECHNOLOGY GAINS PROTECTION WITHOUT LOSING PERFORMANCE

Growing government agency sees better security, support, services with SonicWall.

Business need

Webel Technologies Limited (WTL) is a government agency dedicated to promoting increased social and economic opportunity by fostering technological development in West Bengal, India. Incorporated in 2001, WTL is responsible for all e-governance-related activities in the state, supplying last-mile connectivity to rural areas and providing affordable, high-quality internet to corporations, educational institutions, hospitals and other organizations.

Over the past five years, WTL has grown tremendously. Recently, the agency took on a project for West Bengal State-wide Area Network (WBSWAN) involving multiple directorates to implement e-office. This included bandwidth with redundant links across the state, along with the relevant and required perimeter security.

WTL felt there was a need to upgrade its security but was unsure whether to continue with their existing vendors (e.g., Fortinet, Checkpoint) or to explore other security OEMs.

Solution

During meetings with WTL's project and IT teams – and later, with WBSWAN's deputy general manager – SonicWall built on a detailed POC done in 2018 to further demonstrate enhanced GUI/reporting interface solutions.

Workshops were conducted with multiple teams to discuss the security effectiveness of various solutions, along with the overall advantages of choosing SonicWall. WTL ultimately decided to purchase more than 50 SonicWall NSa 2650 next-generation firewalls.

Results

WTL has seen a number of improvements since installing the NSa 2650 appliances, including improvements in branch connectivity and an improved security posture. The agency also realized cost savings and dependability improvements from getting support and services from the same vendor.

Based on the success of the NSa 2650 adoption, WTL is now evaluating the performance and manageability of SonicWall wireless access points for different projects.

Benefits

- Better security solution with improved branch connectivity
- Single vendor for support and services
- SP failover and load balancing for multiple ISPs (MPLS, ILL)

Solutions at a glance

- [NSa 2650 Next-Generation Firewall](#)

“We selected SonicWall because of its robustness, ease of use and next-generation features. Our technical team has carefully evaluated the security effectiveness of the firewall over the past two years. During this time, SonicWall NSa firewalls have ensured peace of mind for our IT teams by providing easy and seamless connectivity to more than 50 government offices and securing them against cyber threats.”

**JADUGOPAL MONDAL,
DEPUTY GENERAL MANAGER,
WEBEL TECHNOLOGY LTD**



CUSTOMER PROFILE

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