

UAE-BASED HEALTHCARE PROVIDER ENHANCES CYBERSECURITY POSTURE WITH SONICWALL SOLUTIONS

Tarmeem Ortho & Spine Centre leverages Taeknizon's deep security expertise to implement and reap the benefits of SonicWall's suite of security solutions.

Business need

Organizations are increasingly prioritizing cybersecurity when embarking on digital journeys. Business leaders understand how the lack of it can lead to substantial financial, reputational and operational loss. Keeping in mind today's evolving and dangerous threat landscape, a UAE-based medical institution, Tarmeem Ortho & Spine Centre, was looking to deploy solutions that would allow them to have greater insight and control over the infrastructure and cybersecurity posture of their head office and assets.

Due to a reduced budget and shortage of manpower in the IT team, Tarmeem was looking for a solution that could be managed from a single console without much operational overhead and impact. In addition to the technical solution, the healthcare provider was looking to implement the right solution without compromising the quality of features and services and which helped address their budget constraints.

Solution

To achieve this objective, the healthcare provider reached out to Taeknizon, a key SonicWall partner operating out of the United Arab Emirates. Taeknizon offers private cloud services under the Taekni cloud portfolio. These include IaaS, BaaS, DaaS, SECaaS, SaaS, WaaS etc. along with Colocation, CyberSecurity, Office-in-a-box, Simulators, IoT & Robotics.

Taeknizon's team of technical experts conducted a detailed evaluation of Tarmeem's major pain points. To fulfil the requirement of perimeter security, SonicWall NSa 3650 – known for its enterprise-grade performance and security features – was proposed for the head office. SonicWall Hosted Email Security was installed to protect emails and Capture Advanced Threat Protection (ATP) sandbox service was deployed to protect every endpoint and server. The solution provided multiple security features, including Gateway Anti-Virus, Behavioral Analysis, Anti-Spyware, Intrusion Prevention, Application Intelligence, Web Security and Device Control.

Results

Taeknizon was able to offer a subscription pricing model (OPEX) with no CAPEX costs, allowing the healthcare provider to align their incoming recurring revenue stream with a predictable monthly expense model. It enabled the healthcare provider to benefit from the features of critical network security solutions without any upfront costs. SonicWall's cloud-hosted, single-pane-of-glass solutions provided Tarmeem with full visibility of the infrastructure from anywhere at any time.

Benefits

- Insight into, and control over, the infrastructure and cybersecurity posture of head office and corporate assets.
- Subscription pricing model (OPEX) services with no CAPEX costs.
- Extensive visibility into endpoints.
- Unified, single-pane-of-glass management.

Solutions at a glance

- [SonicWall NSa 3650 with Advanced Gateway Security Suite](#)
- [Capture Client](#)
- [Capture Security Center](#)
- [Hosted Email Security](#)
- [Reporting & Analytics](#)



“Tarmeem can now control and operate the implemented solutions from a single console by reducing the overhead of operating and maintaining different ad-hoc solutions.”

ANITHAN CHANDRAN
CHIEF OPERATING OFFICER
TAEKNIZON



CUSTOMER PROFILE

Company	Tarmeem Ortho & Spine Centre
Industry	Healthcare
Country	United Arab Emirates
Employees	50+