

Riggs Distributing, Inc.

Introduction

This case study of a SonicWall TZ270/370/470 firewall is based on a survey of Riggs Distributing by TechValidate, an independent third-party research service. Riggs Distributing, Inc. is an independent distributor of Sub-Zero Refrigeration, Wolf Cooking, and ASKO cleaning appliances located in Burlingame, California. Since 1983, it has provided luxury appliances to builders, developers, architects, designers, and authorized appliance and kitchen dealers throughout Northern California, Western Nevada, and Hawaii.

“Gen 7 TZ firewalls do the job well. They give us greater security and a single platform of management with NSM.”
—Michael Swartz, Network Administrator

Challenges

The medium-enterprise wholesale distribution company had evaluated Cisco products before selecting the SonicWall TZ solution. It sought to better consolidate security and networking features in a single solution, as well as optimize network security performance.

“We already have SonicWall routers and we have a relationship with Dell,” said Swartz. “So, it made sense to leverage that relationship and just upgrade the units we have so that they could all be managed by SonicWall NSM (Network Security Manager) to give us greater visibility and management capabilities.”

Use Case

The company network uses a distributed enterprise SD-Branch configuration.

“We have a main office and three warehouses,” explains Swartz. “We use SonicWall as a firewall router at each site and connect all the warehouses to the main office in a spoke and hub scenario.”

Gen 7 SonicWall TZ firewalls are the first desktop form factor next-generation firewalls (NGFW) with 10 or 5 Gigabit Ethernet interfaces. Designed for small, mid-sized organizations and distributed enterprise with SD-Branch locations, they combine industry-validated security effectiveness with best-in-class price-performance.

Results

“I really like the NSM management platform,” adds Swartz. He reports that the company has benefited from several TZ features, including:

- Capture ATP Advanced Threat Protection
- Gateway AV, IPS and Application Control
- TLS/SSL/SSH Decryption and Inspection (DPI-SSL)
- Integrated VPN
- Zero-touch deployment

Company Profile

Company:
Riggs Distributing, Inc.

Company Size:
Medium Enterprise

Industry:
Wholesale Distribution

About SonicWall TZ

SonicWall delivers Boundless Cybersecurity for the hyper-distributed era and a work reality where everyone is remote, mobile and unsecure. By knowing the unknown, providing real-time visibility and enabling breakthrough economics, SonicWall closes the cybersecurity business gap for enterprises, governments and SMBs worldwide. For more information, visit www.sonicwall.com.

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