

MANUFACTURER CUTS TCO AND EASES REMOTE MANAGEMENT WITH SONICWALL

By reducing complexity and costs, Ozinga can more effectively pursue its business goals

Business need

Ozinga is the largest family-owned ready-mix concrete manufacturer in North America, with 26 distributed locations. “Our Check Point solution was difficult to configure and required a dedicated specialist just to make the firewall work,” says Alex Kropiewnicki, IT Manager at Ozinga. “Not only was it very time consuming and labor intensive, it also meant business systems were invariably down longer than acceptable.”

Solution

Ozinga replaced their old solution with SonicWall NSA Series and TZ series firewalls. “We determined that replacing our firewalls with new SonicWall appliances would cost us the equivalent of continuing with our Check Point solution over three years,” says Kropiewnicki.

Results

“SonicWall has made deploying and maintaining our firewalls a lot easier,” says Kropiewnicki. “With SonicWall, I don’t have to worry about frustrating configuration ‘gotchas’ that require extensive knowledge or customization. That allows us to move forward with business initiatives that we would have hesitated to attempt before.”

Benefits

- Easier configuration, management and documentation
- Lower cost of ownership
- Increased productivity

Solutions at a glance

- [SonicWall NSA Series](#)
- [SonicWall GMS Series](#)
- [SonicWall TZ Series](#)

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ALEX KROPIEWNICKI, IT MANAGER
OZINGA



CUSTOMER PROFILE

Company	Ozinga
Industry	Manufacturing
Country	United States
Employees	1,000+
Website	www.ozinga.com