

# Logical Business Systems

## Introduction

This case study of Logical Business Systems is based on a May 2020 survey of SonicWall customers by TechValidate, a 3rd-party research service.

“We have used SonicWall SMA devices for many years. Several larger clients already had SMA devices, so our ramp-up to get a lot of folks working from home was straightforward. Appreciated the new SMA 400/SMA 500v TOTP MFA options so we would move away from SMS.”

– Jay Horowitz, IT Director, Logical Business Systems

## Challenges

The small-business computer services company deployed SonicWall SMA because they faced challenges with ensuring satisfactory support and customer service. The company had evaluated SX and RDP gateway solutions before selecting SonicWall SMA.

## Use Case

“We are SonicWall partners and deploy SMA devices to clients, and very happy with them,” says Horowitz. “We primarily RDP to user desktop and terminal server access.”

He agrees that SonicWall SMA provides the best security value. Important features that the company considered when selecting SonicWall SMA include:

- Multifactor Authentication (MFA)
- Private Cloud Support [ESXi/Hyper-V]

## Results

Horowitz is very satisfied with SMA, and reports that SonicWall SMA is meeting or exceeding his performance and security expectations. He finds it is a secure, flexible and easy-to-use solution to help connect and secure remote workforces and work-from-home employees.

Using SMA, the company:

- Improved productivity 51-75%
- Met regulatory compliance standards
- Lowered total cost of ownership (TCO)

### Company Profile

Company:  
**Logical Business Systems**

Company Size:  
**Small Business**

Industry:  
**Computer Services**

### About SonicWall

SonicWall delivers Boundless Cybersecurity for the hyper-distributed era in a work reality where everyone is remote, mobile and unsecure. SonicWall safeguards organizations mobilizing for their new business normal with seamless protection that stops the most evasive cyberattacks across boundless exposure points and increasingly remote, mobile and cloud-enabled workforces. By knowing the unknown, providing real-time visibility and enabling breakthrough economics, SonicWall closes the cybersecurity business gap for enterprises, governments and SMBs worldwide. For more information, visit [www.sonicwall.com](http://www.sonicwall.com) or follow us on Twitter, LinkedIn, Facebook and Instagram.

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