

Kinshofer Group

Introduction

This case study of Kinshofer Group is based on an April 2020 survey of SonicWall customers by TechValidate, a 3rd-party research service.

“SonicWall SMA is a secure, flexible and easy-to-use solution to help connect and secure remote workforces and work-from-home employees,” says Robert Eder, IT Manager.

Challenges

Kinshofer Group had previously tried a Palo Alto Networks solution before selecting SonicWall SMA.

The company deployed SMA because they faced challenges with their Bring Your Own Device (BYOD) policy.

Use Case

Eder believes that SonicWall SMA includes the end-to-end security features they need.

Client/Clientless and Tunnel/Web SSL VPN were important features in their selection of SonicWall SMA

“It’s a quick, perfect solution to bring our stuff to work at home,” says Eder. “with NetExtender to allow remote workers, and also salesman to work with the company environment.”

Results

Eder is extremely satisfied with their experience with SonicWall Secure Mobile Access (SMA). “My SonicWall SMA is meeting or exceeding my performance and security expectations.”

The company has:

- Improved productivity by 26-50% with secure access deployment since deploying SonicWall SMA.
- Rapidly secured connections with an expanded at-home workforce

Company Profile

Company:
Kinshofer Group

Company Size:
Medium Enterprise

Industry:
Engineering

About SonicWall

SonicWall delivers Boundless Cybersecurity for the hyper-distributed era in a work reality where everyone is remote, mobile and unsecure. SonicWall safeguards organizations mobilizing for their new business normal with seamless protection that stops the most evasive cyberattacks across boundless exposure points and increasingly remote, mobile and cloud-enabled workforces. By knowing the unknown, providing real-time visibility and enabling breakthrough economics, SonicWall closes the cybersecurity business gap for enterprises, governments and SMBs worldwide. For more information, visit www.sonicwall.com or follow us on Twitter, LinkedIn, Facebook and Instagram.

Learn More:

[SonicWall](#)