SONICWALL®

Jim Newell & Assoc.

Introduction

This case study of Jim Newell & Assoc. is based on a July 2020 survey of SonicWall customers by TechValidate, a 3rd-party research service.

> "Powerful simplicity – Capture Client just works, and the support is fabulous!"
> – Jim Newell, Business Professional, Jim Newell & Assoc.

Challenges

The small business was challenged by their legacy AV solution not delivering sufficient protection. Users were complaining that the AV was impeding their productivity.

Newell had evaluated Kaspersky before selecting SonicWall Capture Client.

Use Case

When evaluating Capture Client, Newell found it easy to access a trial and get all the information he needed to make his decision.

He chose Capture Client to protect their endpoints in part because of its tight integration with their SonicWall ecosystem. He also found it significantly better than competition in management and reporting.

Newell did not require any training to get it set up and rolled out. He was happy with Capture Client's documentation and technical support and found them helpful.

Results

By deploying Capture Client, Newell reports that the company has improved the efficiency of its threat report processes, and reduced the time to respond to malware attacks.

Newell states Capture Client is best-in-class when compared with other endpoint security products in:

- Ease of deployment and roll out
- Next-gen antivirus
- Application vulnerability intelligence
- Firewall integration

Company Profile

Company:
Jim Newell & Assoc.

Company Size:
Small Business

Industry:
Professional Services

About SonicWall Capture Client

SonicWall delivers Boundless Cybersecurity for the hyper-distributed era in a work reality where everyone is remote, mobile and unsecure. SonicWall safeguards organizations mobilizing for their new business normal with seamless protection that stops the most evasive cyberattacks across boundless exposure points and increasingly remote, mobile and cloud-enabled workforces. By knowing the unknown, providing real-time visibility and enabling breakthrough economics, SonicWall closes the cybersecurity business gap for enterprises, governments and SMBs worldwide. For more information, visit www.sonicwall.com or follow us on Twitter, LinkedIn, Facebook and Instagram.

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