

# Gold Point Lodging & Realty

## Introduction

This case study of Gold Point Lodging & Realty is based on a survey of SonicWall Secure Mobile Access (SMA) solution customers by TechValidate, a third-party research service. Gold Point Lodging & Realty owns and operates resort accommodations in Breckenridge, Colorado. The company has been in operation for 37 years. It employs approximately 3 people at its headquarters.

“SonicWall SMA allowed us to quickly expand our VPN footprint by a factor of 10. With built-in endpoint checks for anti-virus and other options, we feel very secure in allowing our workforce to work from home with their own devices.”

—Brian Binge, IT Vice President

## Challenges

The medium-enterprise real estate company needed a solution for connecting and securing work-from-home employees.

Bing chose a SonicWall SMA appliance, citing its multifactor authentication (MFA), advanced endpoint control and private cloud support as important selection criteria.

## Use Case

“We use the SonicWall NetExtender client to offer work from home to all of our employees in order to securely connect them to internal resources,” says Binge.

SMA offers a granular access control policy engine, context-aware device authorization, application-level VPN and advanced authentication with single sign-on to help organizations embrace BYOD and mobility.

“SonicWall SMA is easy to deploy,” adds Binge.

## Results

Binge reports that SMA meets or exceeds his performance and security expectations.

He adds that SMA improved the protection of critical information and helped the company.

### Company Profile

Company:  
**Gold Point Lodging & Realty**

Company Size:  
**Medium Enterprise**

Industry:  
**Real Estate**

### About [SonicWall.com/SMA](https://www.sonicwall.com/SMA)

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