

FE CREDIT IMPROVES RELIABILITY WHILE DECREASING COST

SonicWall SMA 7200 allows financial company to better serve its roughly 10 million customers.

Business need

FE Credit is a market leader in the Vietnamese consumer finance industry, boasting over 17,500 employees, 9,000-plus partners and more than 13,000 points of sale nationwide. Through consumer lending products and services, FE Credit delivers a range of financial solutions to nearly 10 million customers.

As the network of user interfaces it had to support grew larger, the company's existing VPN solution could not handle the volume and became unreliable, prompting several customer complaints. At the same time, FE Credit was about to implement a BYOD initiative and needed to ensure total control could be achieved. In order to ensure business integrity and customer satisfaction, the company decided to look for a more reliable and scalable VPN solution.

Solution

Based on FE Credit's business requirements, SonicWall suggested the Secure Mobile Access (SMA) unified secure access gateway, which provides best-in-class SSL-VPN, context-aware device authorization, application-level VPN and advanced authentication.

SonicWall then set up a proof of concept (POC) to demonstrate the feasibility of the SMA 7200 in FE Credit's environment. Convinced that the proposed solution would be capable of handling their applications, FE Credit opted to deploy SonicWall SMA 7200 for 1,000 concurrent connected users (CCU).

Results

Since switching brands, FE Credit has experienced much faster and more reliable connection among their internal team, as well as with their large network of customers and partners. The company hasn't received any more complaints about network issues.

Benefits

- Quick and easy deployment
- Secure connection
- Reduced cost
- Increased reliability

Solutions at a glance

- SonicWall SMA 7200

"FE Credit was glad to make the decision to purchase SonicWall, as the SSL-VPN has been really the best differentiator compared to previous brand."

LE NGUYEN DUC PHUONG
NETWORK AND SECURITY DEPARTMENT MANAGER,
FE CREDIT

FE CREDIT
 VAY TIÊU DÙNG TÍN CHẤP

CUSTOMER PROFILE

Company	FE Credit
Industry	Finance
Country	Vietnam
Employees	17,500 employees
Website	fecredit.com.vn